

HEALTH CAREER

CONSULTANT PROFILE

JOSE LUIS MARTINEZ DE LA VEGA PAZ EXECUTIVE MANAGING PARTNER – MEXICO

International Service Group
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Jose Luis Martinez de la Vega graduated in mechanical- and electrical engineering at Anahuac University in Mexico City, where he could successfully specialize and focus himself on operations management and strategic business management. Mr. Martinez has had the opportunity to work for several recognised multinational companies in diverse industries, above all the Telecom & Technology sector.

He generated and developed a strong business acumen in various functional areas such as: business development, delivery channel management, product- & portfolio management, logistics, business project management and customer services. Throughout his long-standing professional career, he learned how to effectively contribute to a company's permanence and growth and how to obtain and maintain market leadership.

He is totally convinced of the fact that by identification and the recruitment of right talents in general, companies could make a positive impact and difference.

Recruitment as a function is a corporate process in which he regularly has been involved with and to which he gave the necessary time, priority and personal attention.

Jose brings his competencies and dedication into the ISG-group and is looking forward to offer Mexican companies executive talent solutions in order to contribute to long-term success of his company clients.



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CLIENT FOCUS

- Healthcare private equity and venture capital funds in the range of \$50M to \$500B AUM.
- Global Life Sciences, Biotech, Pharma, Medical Devices/Diagnostics & Digital Health Transformation.
- Healthcare private Equity and Venture Capital backed companies.
- Privately and public held firms (for-profit) in the range of \$10M to \$500B.
- Start-up, Spin Off's, small-, mid- and large-size enterprises, turn-around operations.
- Multinational Blue chip organizations.

COUNTRY FOCUS

- Mexico

BUSINESS FOCUS

- C-Suite & Board Level Search
- Board-Level and CEO appointments
- Senior Vice President and VP roles
- General Management appointments
- Middle Management Appointments
- Senior Directors | Directors
- Specialists
- Engineers
- Scientists

INDUSTRY FOCUS

- Health Care
- Medical Devices & Dental
- Pharma & Generics
- Hospitals & Senior Residences
- Medical Diagnostics & Laboratory
- Biotechnology & Life Sciences
- Consumer Healthcare
- Healthcare IT & Bio-Informatics
- Clinical Nutrition, Food & Cosmetics
- Health Insurance & Health Care Finance
- Health Care Consulting Industry
- Chemicals

FUNCTIONAL COVERAGE

- Commercial Marketing & Sales | Business Development
- Health Economics & Market Access | Pricing & Reimbursement
- Regulatory Affairs | Quality Management & Safety
- Scientific Research (Biotechnological & Pharmaceutical)
- Preclinical & Clinical Development
- Medical Manufacturing | Production, Prototyping & OEM
- Bioprocessing | Pharmaceutical Engineering & Packaging
- Health Care IT Management | Medical- & Bio-Informatics

REPRESENTATIVE SEARCH PROJECTS

<http://www.isg-healthworld.com/en/references-and-media/reference-projects-and-testimonials/>